Power Marketing & Advertising, LLC 1850 Dual Highway Suite 110 Hagerstown, MD 21740

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DUNS Number: 003719215 Contract Number: GS-10F-105CA

Schedule Number & Description: '00CORP Professional Services Schedule

Minimum Order: 100 Maximum Order: 1,000,000

**Business Size: Small Business** 

Contract Period: July 1, 2015 – June 30, 2020

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

| SCA Eligible Labor Category | SCA Equivalent Code Title   | Wage Determination No |
|-----------------------------|-----------------------------|-----------------------|
| Designer                    | 13042 - Illustrator II      | 2005-2249             |
| Website Designer            | 15080 - Graphic Artist      | 2005-2249             |
| Copywriting                 | 30462 - Technical Writer II | 2005-2249             |
| Photographer                | 13072 - Photographer        | 2005-2249             |
| Web Developer               | 15080 - Graphic Artist      | 2005-2249             |
| Communications Specialist   | 30462 - Technical Writer II | 2005-2249             |
| Videographer                | 13072 - Photographer        | 2005-2249             |

- 1. Table of awarded special item numbers with appropriate cross-reference to item descriptions and awarded prices.
- 2. Pricing inclusive of IFF

| Item | SIN                                      | Awarded Labor Category Site |      | Awarded    |
|------|--|-----------------------------|------|------------|
| 1    | 541-1/RC , 541- 4C, 541- 4F              | Designer                    | Both | \$ 107.51  |
| 2    | 541- 3/RC                                | Website Designer            | Both | \$ 107.51  |
| 3    | 541 1, 541 3, 541 4B,541-4C/RC 541-4F/RC | Copywriting                 | Both | \$ 92.85   |
| 4    | 541- 4E/RC                               | Photographer                | Both | \$ 122.17  |
| 5    | 541 3                                    | Web Developer               | Both | \$ 107.51  |
| 6    | 541 1, 541 3                             | Communications Specialist   | Both | \$ 107.51  |
| 7    | 541- 4A/RC                               | Marketing Director          | Both | \$ 141.71  |
| 8    | 541- 4B/RC                               | Videographer                | Both | \$ 107.51  |
| 9    | 541 3                                    | SEO Level 1                 | Both | \$ 806.30  |
| 10   | 541 3                                    | SEO Level 2                 | Both | \$ 952.90  |
| 11   | 541 3                                    | SEO Level 3                 | Both | \$1,368.26 |

| Job Title                       | Service Description   |   | Min Years of<br>Education |
|---------------------------------|---|---|---------------------------|
| Designer                        | The process of visual communication and problem solving via incorporating the exact type, space and style of various imagery. Examples include logo creation, branding and proper use of color to elicit viewer response.   | 4 | Bachelors                 |
| Web Designer                    | Utilization of web graphic design, user interface design, site authoring including standardized & specialized code, proprietary software as well as customized programming.   | 3 | Bachelors                 |
| Communications<br>Specialist I  | The creation of creative, informative and authoritative content across all marketing channels to engage specific demographics and customer personas. Examples include article writing, website content, slogan creation, print verbiage, scriptwriting and press release distribution.  | 4 | Bachelors                 |
| Photographer                    | The creation of permanent visual still imagery for use in online and print marketing campaigns, requiring detailed interaction with clients to ensure proper lighting, mood and exact media channel for images produced. Requirements include a keen eye to detail and specialized proofing procedure assuring client satisfaction.           | 4 | Bachelors                 |
| Web Developer                   | Regularly scheduled website upkeep including placement of new content, images, additional pages, contact information and specialized requests posed by clients.   | 4 | Bachelors                 |
| Communications<br>Specialist II | Daily placement of fresh content across all social media channels such as Facebook, Twitter & Interest. Creation of reports providing detailed analysis of reach and interaction used to convey information in an easy to understand format to clients.   | 4 | Bachelors                 |
| Marketing<br>Director           | Responsible for increasing exposure for the client via a wide range of marketing initiatives customized to specific needs. Utilizing past analytics, insights and the diligent monitoring of current trends, client is presented with vetted options intended to produce the highest ROI.   | 5 | Bachelors                 |
| Videographer                    | Proper knowledge and skill pertaining to capturing moving images to be utilized in client campaigns including ideal lighting, exact media and equipment use and resolution settings. Once footage is saved, materials are converted into a format in order to edit, render and finalize, presenting final product to client for intended use. | 3 | Bachelors                 |
|                                 | Services  |   |                           |
| SEO Level 1                     | The research & development of precise keyword lists to be implemented in successful search engine optimization campaigns.  Creation and detailed development of customized SEO reports.  Thorough analysis of metrics which are then conveyed in an easily understandable format for clients. Level 1 includes 20 keywords                    | 4 | Bachelors                 |
| SEO Level 2                     | The research & development of precise keyword lists to be implemented in successful search engine optimization campaigns. Creation and detailed development of customized SEO reports. Thorough analysis of metrics which are then conveyed in an easily understandable format for clients. Level 2 includes 35 keywords                      | 4 | Bachelors                 |
| SEO Level 3                     | The research & development of precise keyword lists to be implemented in successful search engine optimization campaigns. Creation and detailed development of customized SEO reports. Thorough analysis of metrics which are then conveyed in an easily understandable format for clients.   | 4 | Bachelors                 |

2. Maximum Order: \$1,000,000.

- 3. Minimum Order: **\$100.00**
- 4. Geographic coverage (delivery area): 50 United States, DC, and US Territories
- 5. Points of production (city, county, and State or foreign country): **Hagerstown, Washington County, Maryland**
- 6. Discount from list, prices, or statement of net price: **Federal Government price is list price minus 3% discount**
- 7. Quantity discounts: None
- 8. Prompt payment terms: Net 30
- Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Credit cards are not accepted at this time
   Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Credit cards are not accepted at this time
- 10 Foreign items (list items by country of origin): None
- 11a Time of delivery (Contractor insert number of days): 30-180
- 11b Expedited delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." Under this heading. Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery. **No expedited delivery**
- 11c Overnight and 2-day delivery. The Contractor will indicate whether overnight or 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. **No overnight or 2-day delivery**
- 12 F.O.B points. F.O.B. Origin
- 13 Ordering address. Power Marketing & Advertising LLC, 1850 Dual Highway Suite 110 Hagerstown, MD 21740
- 14 Payment address: Power Marketing & Advertising LLC, 1850 Dual Highway Suite 110, Hagerstown, MD 21740
- 15 Warranty provision: No Warranty
- 16 Export packing charges, if applicable: N/A
- 17 Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): **N/A**
- 18 Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 19 Terms and conditions of installation (if applicable): N/A
- 20 Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): **N/A**

- 21 List of service and distribution points (if applicable): N/A
- 22 List of participating dealers (if applicable): N/A
- 23 Preventive maintenance (if applicable): N/A
- 24 Special attributes such as environmental attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants): **N/A**
- 25 Data Universal Number System (DUNS) Number: 003719215
- 26 Notification regarding registration in Central Contractor Registration (CCR) database: **SAM Registration valid through 11/18/2015, will be updated prior to expiration**